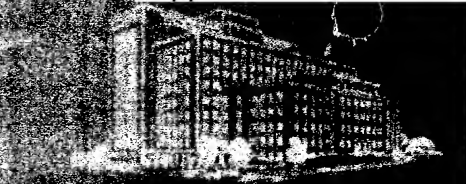


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OF OMAHA



V. J. SKUTE  
CHAIRMAN OF THE BOARD  
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PRESIDENT  
HOME OFFICE OMAHA, NEBRASKA

WASHINGTON, D.C., REGIONAL GROUP OFFICE  
SUITE 1215, 1700 PENNSYLVANIA AVE., N.W.  
WASHINGTON, D.C. 20006  
275-2254

NORMAN C. CONWAY  
MANAGER

March 8, 1967

STAT

Government Employees Health Association  
Post Office Box 463  
Washington, D.C.

Dear Len:

Thank you for your letter of March 3, 1967.

As I indicated to you during our previous conversation, I have set the wheels in motion to re-evaluate your current contract looking at it from a Blue Cross-Blue Shield type approach plus the other matters we discussed last week.

It was my intention to have this material retained in Omaha until you and I make our trip sometime in April or May at which time we can review the material with the underwriters, actuaries, etc., rather than have the material sent to Washington. At the same time, we could also review the information we have available on vision care coverage.

If this suggested procedure is not satisfactory to you, please advise me accordingly.

Sincerely,

Norman C. Conway  
Regional Manager

*United Benefit Life Insurance Company - One of America's Leaders*